Meshki launches ethical 24/7, near-shore service model with Influx & achieves 95% CSAT.



What they are saying about Influx:

"Influx's quality of work and positive attitude is the perfect solution to provide that first line of support for our customers globally & 24/7. Partnering with Influx has helped us take a majority of ticket load volume off our internal team, all while delivering excellent customer experiences. For us, one of the best benefits is their recruitment and management of awesome agents."

 $M \to S \to K I$ - Isaac Byers, Customer Service Manager at Meshki

<u>Meshki</u> is a women's fashion brand, offering luxurious styles at affordable prices to a global clientele. In 2020, Meshki tapped into the American market with <u>meshki.us</u>, and reached European audiences in 2022 with <u>meshki.co.uk</u>. This grew the brand by 589% in just 3 months.

THE NEED:

- "The best customer service ever received."
- Tier 1 support solution
- Tickets resolved in one touch
- Perfect brand match across channels

THE RESULTS:

- 20,000 30,000 tickets/month
- Email FRT 34% faster than benchmark
- 50 sec. live chat + 30 sec. phone FRT
- 90% CSAT
- 4.6 star customer service rating

Getting started with Influx:

With over 25,000 conversations a month, it's not an easy task for Meshki's internal team. To solve this, <u>Influx</u> acts as an extension of the existing team. As the first layer of support, Influx agents handle 85% of the conversations.

Influx provided Meshki with 8 hours/5 days coverage per agent, resulting in total 7-day coverage weekly, ensuring that customer inquiries are addressed promptly any day of the week.

Confident in knowing that tier 1 support tickets are being handled with proactive and attentive customer care, the Meshki internal team can focus on delivering an outstanding experience to customers with tier 2 support issues.

Influx builds support teams on demand that flex and scale as you need, enabling companies to deliver fast, high-quality support experiences, 24/7.



Ready to try Influx? Contact sales